

10 June 2009

HRG TAKES CENTRE STAGE AT BUSINESS TRAVEL MARKET

Hogg Robinson Group (HRG), the award-winning international corporate travel services company, takes to the stage at the Business Travel Market 17-18 June 2009, Excel, London, with three Senior HRG Executives sharing their expertise on technology, airlines and successful business models.

HRG's knowledge and insight of the business travel industry will be showcased at the Business Travel Market with Chris Fry, Commercial Director, Nigel Bourke, Director of Strategic Pricing and Tony Berry, Director, Industry and Fare Distribution, presenting on their topics of expertise.

Fry will present at the technology session on 18 June and will examine how to assess the requirement and the company culture in relation to cost and availability. He will give an overview of the different types of technology and explore how selecting the right tools, combination and service is the main challenge behind achieving the right technology for your company.

Bourke will demonstrate his knowledge of travel management companies and alternative remuneration models in a presentation on 17 June. The expert panel will consider how TMCs have moved from commissions and overrides through to management fee and now transaction fees. Bourke will explain the difference between the factors of cost and price compared with value and price.

Berry will demonstrate his expertise of the airline market in a presentation at the event on 18 June. This session will consider the changes occurring in the airline industry and what this may mean for air supply and price. Berry will give an overview of the trends that are emerging with regards to capacity cuts. He will also explain how savings can be made if corporates manage their traveller's choice and booking profiles in order to make the most out of the current situation.

Chris Fry comments: 'The Business Travel Market is a great platform for HRG to demonstrate its expertise and vision of the key issues in the business travel industry. For HRG to be presenting on these three important subjects is testament to our leadership within the market.'

The Business Travel Market is a new event focusing on the people who manage, buy, book or arrange travel on behalf of their organisation. The event aims to showcase the present and future of business travel in a fusion of conference and exhibition.

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Notes to Editors:

Hogg Robinson Group plc (HRG), the award-winning international corporate travel services company was established in 1845 and operates from headquarters in Basingstoke, Hampshire, UK. Its interests include owned or controlled corporate travel services operations in 25 key driver/growth markets throughout Europe, North America and Asia Pacific, which are supported by a network of contracted partners. The HRG network extends to nearly 120 countries.

HRG's philosophy is to focus on its clients, underpinned by three differentiators – its people, its technology and its breadth of service. The company has experienced management and skilled operators together with a strong reputation for technology which it develops and owns in-house. In addition HRG is the only major travel management company to offer a real breadth and depth of services, all of which combine to serve every client around the globe delivering value, cost savings, efficiency and innovation, without compromise.

HRG's portfolio of clients spans a broad range of industry sectors including but not limited to Automotive, Banking and Finance, Food Manufacturing, Media and Entertainment, Pharmaceutical, Retail and Telecommunications.