

9 February 2010

HRG Consulting launches Return on Investment guarantee

Stand number 130, Earl's Court, London, 9-10 February 2010

Experts from HRG Consulting will unveil a significant money-saving guarantee which delivers UK clients up to five times a return on their investment at the Business Travel and Meetings Show today. The Return on Investment (ROI) guarantee covers air, hotel or car hire negotiation projects.

The ROI guarantee is designed to help UK clients ensure they get the most from their supplier deals and maximise the potential savings available in the current economic climate. In addition to the ROI guarantee, HRG Consulting will showcase three new spend analysis tools, designed to provide visibility of spend and aid strategic decision making:

- **Airline Deal Tracking Tool** provides management information on the performance and spend on airline deals. Data can be presented to suit client need; example reports include 'savings by airline' or 'route breakdown'.
- **Hotel Compliance Tool** provides detailed reports against hotel policy compliance, highlighting any rooms booked outside of contracted rates and potential savings opportunities.
- **Events & Meetings Management Analysis Tool** have been newly adapted to provide visibility of spend on groups and meetings including those booked outside of HRG.

Visitors to stand 130 will have the chance to meet representatives from HRG Consulting and discover more about their innovative service which specialises in corporate travel management and procurement techniques. The skills and industry experience of HRG Consulting's enables their specialist team to offer a range of services that help organisations control and significantly reduce costs in all travel and expense related areas of activity.

- Ends -

For further information:

Sallyanne Heywood / Katy Carmen
Hogg Robinson Group
Tel: +44 (0) 1256 312622
Email: Katy.Carmen@hrgworldwide.com

Ed Grattan
Euro RSCG Biss Lancaster
Tel: +44 (0) 207 467 9200
Email: blhrg@bisslancaster.com

Notes to Editors:

Hogg Robinson Group plc (HRG), the award-winning international corporate travel services company was established in 1845 and operates from headquarters in Basingstoke, Hampshire, UK. Its interests include owned or controlled corporate travel services operations in 25 key driver/growth markets throughout Europe, North America and Asia Pacific, which are supported by a network of contracted partners. The HRG network extends to nearly 120 countries.

HRG's philosophy is to focus on its clients, underpinned by three differentiators – its people, its technology and its breadth of service. The company has experienced management and skilled operators together with a strong reputation for technology which it develops and owns in-house. In addition HRG is the only major travel management company to offer a real breadth and depth of services, all of which combine to serve every client around the globe delivering value, cost savings, efficiency and innovation, without compromise.

HRG's portfolio of clients spans a broad range of industry sectors including but not limited to Automotive, Banking and Finance, Food Manufacturing, Media and Entertainment, Pharmaceutical, Retail and Telecommunications.